

# GovCon 2020 Small Business Summit

March 11-12, 2020 | Tampa, FL

## Moving Forward Together

- Meet the Agencies with Key Opportunities
- Build the BD Team that Actually Wins Business
- Create a Strategy to Scale Your Business
- Learn How NOT to Lose Money!
- Find What Really Works and What to Avoid
- Create Strong Teaming Relationships...*Better Together!*

### AGENCY MATCHMAKING

SOCOM  
GSA  
NAWC-TSD

PEO-STRI  
NASA-KSC  
DHS

DISA  
SBA  
SOFWERX

And More to  
Come...

### SUMMIT AGENDA

#### Wednesday, March 11<sup>th</sup>

##### MORNING SESSION

##### Exclusive Pre-Summit Workshops

Intensive session with tactics, templates creating your action plan for exponential growth. Sign up now to claim your spot.

##### SUMMIT KICKOFF LUNCH

Keynote Emily Harman, Former Department of the Navy Small Business Programs Director and host of Onward Podcast.

##### AFTERNOON SESSIONS

Acquisition Innovation Track  
Industry Briefings  
Hiring BD Winners and more...

#### Thursday, March 12<sup>th</sup>

##### ALL DAY includes...

- Matchmaking
- Industry Briefings
- Re-competes
- Best-In-Class Strategies
- Category Management
- Leveraging IDIQs
- Executive Comp and Incentives
- Beyond Set-Asides

##### NETWORKING RECEPTION

Wednesday Evening Hosted by Bass Berry & Sims

All activities at JCC, 520 North Howard Avenue, Tampa

Ask Me How to Meet Your Next Teammate, Client, Best Friend...

**\$2500 VIP**

Raise Your Company Profile

**SMALL  
BUSINESS  
HOST**

**\$5000 VIP TEAMING  
PARTNER**

Bring Your Winning Teams Together

**REGISTER NOW**

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Jenny W Clark

256-882-6276 Text/Call

[jwclark@solvability.com](mailto:jwclark@solvability.com)

[solvability.com](http://solvability.com)