



## FLORIDA GOVCON NEXTGEN SUMMIT

**REGISTER NOW**

Moving forward together

March 27-28, 2019  
Tampa, FL

**Tuesday, March 26, 6-8pm**  
**Pre-Event Bunker Brews hosted by**  
**Action Zone at Bad Monkey**  
<http://bit.ly/BunkerBrewsTampa>

- Briefing Room - WEDNESDAY
    - 0900 OPEN
    - 1000 Lessons Learned – [ADAM LIM](#)
    - 1100 Winning in VA – [KRISTY NEVILS](#)
    - 1300 Top Talent – [ERIC WRIGHT](#)
    - 1400 Cyber & Risks – [RICK ROMAN](#)
  - Briefing Room – Thursday
    - Collaboration SOCOM & GSA 0900-1200
  - Collaboration Room – WEDNESDAY
    - **0900 to 1400 OTAs (includes break for lunch)**
    - **ALMENA RYANS & LARRY ROSS** – GVSC
    - [TERESA SPECK](#) – NSTXL
    - [CAROL ANN DYKES](#) – UCF BIP
  - Collaboration Room – THURSDAY
    - 0900 Cyber Community of Practice – [ADAM SHEFFIELD](#)
    - **1000 Selling to Special Operations** – [TONY GRAY](#)
    - 1100 The Outside Children – [EDWARD SPENCELEY](#)
    - 1300 OCONUS – [CHRIS STURM](#)
- AGENCY GUESTS & MATCHMAKING**

**KEYNOTE: Bill Blais SBA Ofc CIO,  
Formerly US Digital Svcs, Exec Ofc  
POTUS**

**SOCOM Chris Harrington, Director OSBP  
SOCOM Jerry McGhee, Contracting Officer  
NAWTSD Leslie Faircloth, Deputy SB Prgms  
NASA-KSC Joyce McDowell, SB Specialist  
GSA Robb Back, Customer Svc Director  
GVSC Almena Ryans & Larry Ross OTA Leads**
- MAIN BALLROOM – 0830 [MARY ALLISON YOURCHISIN-EMCEE](#)
  - WEDNESDAY MARCH 27
    - 0900 Advanced Teaming – [JOSH FRANK](#)
    - 1000 Pipeline – [TIM HAGERTY](#)
    - 1100 ASMPP – [TODD OVERMAN](#)
    - 1200 LUNCH – Threats & Trends in Small Biz
      - [GARTH AREVALO](#) and [LORI LARSEN](#)
    - 1300 Mktg SB Certs - [JOSH FRANK](#)
    - 1400 BD Game Changers – [TONY GRAY](#)
    - 1500 Briefings & Matchmaking –
      - **SOCOM, NASA, GSA, NAWTSD, SOFWERX, GVSC**
    - 1700 SMALL BIZ Block Party Reception
  - THURSDAY MARCH 28
    - 0900 Target Rates – [JENNY CLARK](#)
    - 1000 Protests – [RICHARD ARNHOLT](#)
    - 1100 CyberSecuriphobia – [JOHN LEITCH](#)
    - 1200 LUNCH – [BILL BLAIS](#)
    - 1300 Systems That Talk – [ED HAYWOOD](#)
    - 1400 Veteran to Entrepreneur – [BARBARA STANKOWSKI](#)
    - ROLL Over to SOFWerx Tour that Starts at 1600

NVSBC Networking – <http://bit.ly/NVSBCTampaMar28>

**Register at [GovConConference.com](http://GovConConference.com)**



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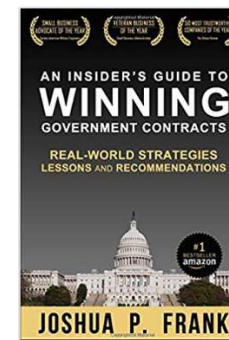
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## Agency & Guest Speakers

- **Keynote: Bill Blais\* SBA Office of the CIO**
- Chris Harrington SOCOM Director OSBP
- Jerry McGhee SOCOM Contracting Officer
- Leslie Faircloth NAWCTSD Deputy SB Prgms
- Joyce McDowell NASA-KSC SB Specialist
- Robb Back GSA, Customer Service Director
- Larry Ross & Almena Ryans – Ground Vehicle Systems Center (formerly Tardec)- OTA Leads



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Agency Name	Opportunity Count
Department of the Army	12
Department of Health and Human Services	8

Register at [GovConConference.com](http://GovConConference.com)

Questions? Text Jenny Clark 256-882-6276

E-mail: [jwclark@solvability.com](mailto:jwclark@solvability.com)

*\*formerly with US Digital Service with Exec Ofc POTUS*