

VETERAN CONNECTIONS Track			GOVERNMENT CONTRACTING Tracks		
THIS IS A DRAFT - as of 2/22/18					
			THURSDAY Morning WORK Thursday 9-12 with CEO Leadership Forum		
VW0915A	Step Out Step Up Mark Green		GW0915B	5 Tips for Improving Business Development Outcor Guy Timberlake and Stephanie Zink	GW0915C Cyber Compliance John Fay, Rick Roman, Steve Berlin, Matt Baxter
VW1015A	Boots To Boardroom Karen Gregory		GW1015B	Hot Topics Small Business Ed Ramos, Thomas VanHorn, Kenneth Hamilton	GW1015C CMMI & ISO Wendy Romeu
VW1115A	Entrepreneurial Victory for Veterans Kristy Nevils	Wednesday AFTERNOON MATCHMAKING	GW1115B	Seismic Shift Tony Gray and Bernice Glenn	GW1115C Differentiating Your Business Bill Harris, Stephanie Zink
VWLunch	Mindset Shane Johnson	Agency Representatives &	GWLUNCH	Global Center of SIM	GWLUNCH Global Center of SIM
VW1315A	Charting your Career in Project Management Eric Wright, Steve Natschke, Bernie Currie	MATCHMAKING SOCOM Chris Harrington	GW1315B	Innovation & Agility Kelly Stratton-Feix and Tambrien Bates	GW1315C GSA/VA Schedules - What to Do, WHat not to do and how to avoid jail while selling to the us government Barbara Kinosky JD and Maureen Jamieson
VW1415A	Finding Your Path to Technology Careers Adam Sheffield, Thomas Gil, Enrique Gonzalez,	PEOSTRI Tara Wagner	GW1415B	Grow or Exit: The Path to True Value Creation Cynthia Davis	GW1415C Integrated Business Systems Traci Shepps, Rich Wilkinson, Jenny Clark, Carmen Scanlon
VW1515A	Creating Your Opportunities Baron Mills, Dorothy Patrick, Brian Bilski	NAWTSD Leslie Faircloth NASA-KSC Joyce McDowell	GW1515B	What Makes You Bankable Makes You Buyable Edward Spenceley and Marc Marlin	GW1515C Cost & Pricing Wayne Leland, Traci Shepps, Jenny Clark
VW1615A	VW1615A GROUP	FLSBDC Steve South and Patricia Simpson SBA Ed Ramos		Strategy Roundtables --- Speed Matchmaking ---- GROUPS	Strategy Roundtables --- Speed Matchmaking ---- Exhibits ----- GROUPS
Wednesday Wrap Up Speaker			GWCLOSING 5:00 to 5:30 Jeff Piersall: Dogs Don't Bark at Parked Cars		
RECEPTION From 5:30 to 7:00 at VENUE					
VT0915F	Getting Connected Rich Carey	GT0915A Building Value with a	GT0915B	JVs: The Good, The Bad and the Ugly Barbara Stankowski	GT0915C GSA & VA II - More on What to do and Not to Do Barbara Kinosky and Maureen Jamieson
VT1015F	Everybody Sells Ben Brown		GT1015B	How to Structure Effective Teaming Arrangements Todd Overman and Richard Arnholt	GT1015C Operating OCONUS Rick Roman, Kathleen Wolf, James Trani, Milt Johns
VT1115F	Cheap Tricks to Automate Your Business Brook Borup		GT1115B	Entrepreneur Panel Ed Haywood, Brett Ulander and Carol Craig	GT1115C Prime-Sub Management Adam Goldman, Ed Kinberg, Darrell DeLoatch
VTLUNCH	Kicking in Doors: Mental Preparation for Taking Control of your Success Pernell Bush		GTLUNCH	The Brutal Truth of Customer Engagement	GTLUNCH Bill "Roto" Reuter
VT1315F	Starting a Business Russ Barnes, Bryan Jacobs, Sanjay Bhaskar	GT1315A Not Knowing the GovC	GT1315B	The Power of Partnering Barbara Stankowski, Karen Gregory, Kizzy Dominguez	
VT1415F	Finding Opportunities in Federal Contracting Chip Ellis	GT1415A Federal Procurement	GT1415B	Strategy Roundtables GROUPS	GT1415C GROUPS
	Strategy Roundtables --- Speed Matchmaking ---- Exhibits -----			Strategy Roundtables --- Speed Matchmaking ---- GROUPS	Strategy Roundtables --- Speed Matchmaking ---- Exhibits ----- GROUPS
VT1615F	The Value of A Veteran Paul Huzsar		Paul Huzsar	THURSDAY CLOSING SPEAKER The VALUE OF A VETERAN	