



Are you a small business in Federal Contracting?

Planning to double in size in 2018?

Going after more Prime Contracts?

Need to increase the ROI on your B&P?

Join us in Orlando for the Florida GovCon Summit – February 28 & March 1, 2018

Here is the EVENT Site: <https://solvability.com/govcon-summit/>

<p>Day 1 – Keynote Speaker at Lunch: Lt. Gen. Thomas L. Baptiste, USAF Ret. President and CEO of the National Center for Simulation</p>	<p>Day 2 – Keynote Speaker at Lunch Bill “Roto” Reuter, US Navy Ret. President and CEO of R-Squared Solutions, Inc.</p>
<p>Day 1: Wednesday Feb 28 – Targeting Finding what to go after and how Proposal Strategies Maximizing your B&P ROI Innovation and Agility Differentiating Your Business Maximizing your Value for Exit Indirect Rate Strategies GSA and VA Contracting Matchmaking <i>We’ll be adding a few more workshops using concurrent sessions...</i></p> <p><i>We’re also hosting Veteran Connections for transitioning veterans both days at the same location</i></p>	<p>Day 2: Thursday – March 1 Teaming and Tactics VALUE DRIVER VIP Workshop* with <i>CEO Leadership Forum</i> <i>*Special Purchase Required with Bonus Valuation and Strategy Session</i></p> <p>Partnering for Growth with JVs Getting Traction from Research Tools Effective Teaming Prime/Sub Relationships Entrepreneur Panel Taking Care of Your Team What you don’t know about Codes and Contracts Data Mining FPDS.ng Proposal Production Panel of Primes</p>
<p>Event Schedule & Location The Ballroom at Church Street, 225 S Garland Ave, Orlando, FL 32801 Tuesday, February 27th – Pre-Event Reception @ Embassy 6pm Wednesday, February 28th – GovCon Day 1 – 8am to 5pm Wednesday, February 28th – Onsite Reception– 5pm to 8pm Thursday, March 1st – GovCon Day 2 – 8am to 5pm Thursday, March 1st – After Conference Reception @ Embassy Suites 6pm</p>	
<p>Host Hotel</p> <ul style="list-style-type: none"> • Get your hotel for Tuesday night, February 27 and Wednesday night, February 28, 2018 checking out on Thursday, March 1, 2018, unless you are arriving earlier or staying longer. • Embassy Suites Downtown Orlando, 191 E Pine St, Orlando, FL 32801 • click here for link to reservation now before they run out 	





Have you found more ways to reach the targets in your pipeline?

Do you feel like you're spending all your weekends on proposals?

What would it feel like to have a more streamlined proposal process?

How do you show that your company offers more value to the customer?

Join Us at GOVCON '18 in Orlando Feb 28 - March 1st
This year's event is covering

Targeting, Teaming and Tactics for GovCon Growth

Visit us at
solvability.com/govcon-summit
for all the event details

**Are You A GOVCON
Small Business VIP?**

We have a special package for you.

2 tickets, promotion and priority access to Matchmaking and VIP Workshops. You don't want to miss this ultimate package.

\$297*

*Pricing Expires 1/19/18

\$350 1/20-2/10

**Don't Need the Marketing
and Bonuses of VIP?**

Join us for all the networking, education and matchmaking we have to offer during this 2 day event. Bring your "A Game" your next JV partner could be in the room.

\$147*

*Pricing Expires 1/19/18

\$197 1/20-2/10

